

Clay County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors

5/24/2016

Using the most recent IMPLAN data available (2014) adjusted for 2016, 15 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Clay County economy.¹

These 15 sectors have a total direct output of approximately **\$195.9 million** and support **666.4 jobs** in Clay County. Running the model for all 15 sectors simultaneously produces the following results:

Agriculture, Food, and Food Processing Sector Contribution to Overall Clay County Economy						
Impact Type ²	Employment	% Employment	Total Value Added ³	Total Value Added % of Gross Regional Product ⁴	Output ⁵	Output % of Gross Regional Product
Direct Effect	666.4	11.28%	\$73,426,408.32	23.59%	\$195,919,089.14	62.94%
Indirect Effect	181.5	3.07%	\$11,777,998.10	3.78%	\$25,135,667.16	8.07%
Induced Effect	135.2	2.29%	\$7,405,365.89	2.38%	\$13,897,995.82	4.46%
Total Effect	983.1	16.64%	\$92,609,772.30	29.75%	\$234,952,752.12	75.48%

As shown in the above table, agriculture, food, and food processing sectors support **983.1 jobs**, or **16.64%** of the entire workforce in the county. These sectors provide a total economic contribution of approximately **\$235 million**, roughly **75.48% of the economy**.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 15 agriculture, food, and food processing sectors is approximately **\$92.6 million**, or **29.75% of the GRP**. This indicates that personal income, business income, and taxes generated by these sectors account for **29.75% of the total economy**.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting:

http://www.implan.com/index.php?option=com_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value added = labor income + indirect business taxes + other property type income.

⁴ GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

⁵ Output = intermediate inputs + value added.

In the top ten agriculture, food, and food processing sectors by employment, the beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming sector is the top employer with **324.9 employees**. This table also shows the amount of jobs that are created by the agriculture industry in Clay County.

Top Ten Sectors by Employment		
Sector	Total Employment	Total Output
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	324.9	\$42,100,788.03
Grain farming	83.2	\$35,572,518.63
Animal production, except cattle and poultry and eggs	67.9	\$8,772,671.68
Wholesale trade	65.7	\$11,214,327.11
Farm machinery and equipment manufacturing	40.5	\$22,758,294.17
All other crop farming	31.3	\$2,827,708.58
Other animal food manufacturing	29.7	\$41,846,965.66
Bread and bakery product, except frozen, manufacturing	27.1	\$3,445,732.69
Oilseed farming	24.4	\$32,782,559.58
Veterinary services	21.8	\$1,711,328.13

The pesticide and other agricultural chemical manufacturing sector directly contributes approximately **\$42.1 million** to the Clay County economy. The table below also shows the amount of revenue that is generated in other industries by having a strong agriculture industry.

Top Ten Sectors by Output		
Sector	Total Employment	Total Output
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	324.9	\$42,100,788.03
Other animal food manufacturing	29.7	\$41,846,965.66
Grain farming	83.2	\$35,572,518.63
Oilseed farming	24.4	\$32,782,559.58
Farm machinery and equipment manufacturing	40.5	\$22,758,294.17
Wholesale trade	65.7	\$11,214,327.11
Animal production, except cattle and poultry and eggs	67.9	\$8,772,671.68
Truck transportation	20.5	\$3,464,018.71
Bread and bakery product, except frozen, manufacturing	27.1	\$3,445,732.69
Owner-occupied dwellings	0.0	\$3,421,659.16

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture, food, and food processing sector and the output they contributed to the Clay County economy.

All Agriculture, Food, and Food Processing Sectors		
Sector	Total Employment	Total Output
Oilseed farming	24.4	\$32,782,559.58
Grain farming	83.2	\$35,572,518.63
Vegetable and melon farming	0.6	\$167,392.81
Greenhouse, nursery, and floriculture production	1.5	\$304,572.98
All other crop farming	31.3	\$2,827,708.58
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	324.9	\$42,100,788.03
Dairy cattle and milk production	5.9	\$2,744,441.27
Poultry and egg production	0.6	\$572,172.16
Animal production, except cattle and poultry and eggs	67.9	\$8,772,671.68
Other animal food manufacturing	29.7	\$41,846,965.66
Bread and bakery product, except frozen, manufacturing	27.1	\$3,445,732.69
Frozen cakes and other pastries manufacturing	0.4	\$63,328.03
Farm machinery and equipment manufacturing	40.5	\$22,758,294.17
Veterinary services	21.8	\$1,711,328.13
Landscape and horticultural services	6.4	\$248,614.74

All 105 counties in Kansas have an IMPLAN model and an agriculture, food, and food processing contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Clay County, the retail sector was omitted.